

### Overview

In early 2012, DISH Network will be introducing a new 1000.2 EA Twin LNBF. This LNBF will allow the 1000.2 antenna to be used for Eastern Arc (EA) installations that only require signal from the 61.5 and 72.7 orbital locations. Eastern Arc areas that do not receive local channels from 77° will receive the 1000.2 EA Twin LNBF pointed at 72.7° and 61.5°.

The current 1000.4 EA Triple LNBF will continue to be used for EA installations that require the 61.5, 72.7, and 77 orbital locations.

### What Changed

Starting December 15<sup>th</sup>, 2011, there will be a change to work orders that previously called for a 1000.4 and EA Triple LNBF.

These work orders will call for a DISH 1000.2 with a 1000.2 EA Twin LNBF with orbital locations 72.7 and 61.5.

### Why It's Important

This new LNBF is more cost effective and gives customers exactly what they need. This allows us to pass the savings on to customers, letting us remain competitive in the pay TV industry.

Activity details - 06:45 PM	
Equipment	Add account notes View account notes
Service Activities:	Tech Visit Set Up Dish Set Up Receiver Set Up Dual Tuner to TV2 Set Up Cable - Residential Provide Blockbuster Quick Start Guide
Hardware Required:	Dish 1000.2 LNBF 1000.2 EA Twin MPEG4 Required Rcvr 622/722 HD Duo DVR
Orbital Location:	Set Up 61.5 Orbital, Set Up 72.7 Orbital
Agreement Descriptions:	DNS Service Agreement, DHA 24 Agreement

### What I Need To Do

#### Work Order Fulfillment

While the work orders will reflect the new LNBF beginning December 15<sup>th</sup>, quantities of the product are not expected in the warehouse until late January. When you see this requirement, fulfill the work order using the allowable substitution as defined in the chart below.

You must always install the equipment specified on the work order and follow the equipment substitution matrix below until the 1000.2 EA Twin LNBF is available.

Orbitals on Work Order	Hardware Required on Work Order	Allowable Substitution
61.5° 72.7°	DISH 1000.2 LNBF 1000.2 EA Twin	DISH 1000.4 LNBF 1000.4 EA Triple
61.5° 72.7° 77°	DISH 1000.4 LNBF 1000.4 EA Triple	NA (No change)